# 2025-2026 AY UTK Fee & Rate Proposals and Draft Budget

UTK Campus Advisory Board May 2, 2025

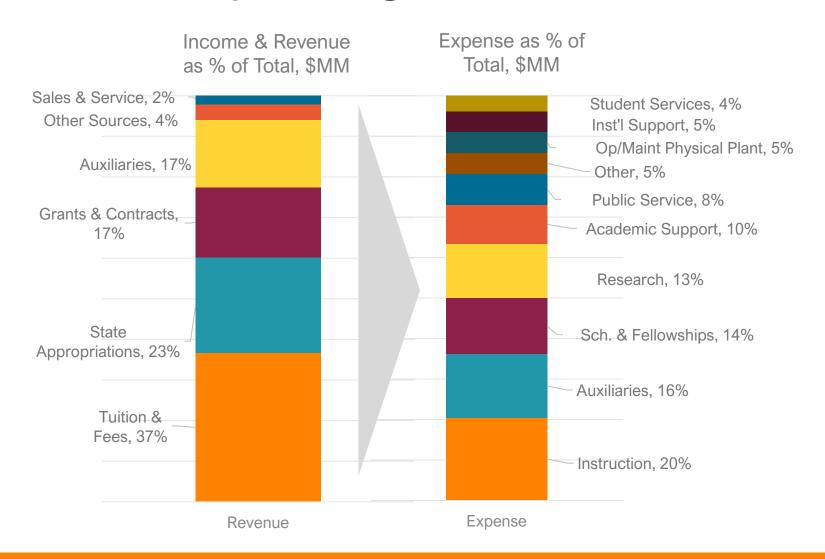


## Summary

- Our work and our planning is driven by our commitment to our students and our covenant with the state
- UTK's budget and fee proposals are based on the campus' financial performance, aspirations, and the principles of access, affordability, and value; external factors that may affect them are also considered
- While economic and competitive factors may challenge us, UTK expects to manage 2025-2026 AY with no tuition and minimal fee increases while advancing student success, research objectives, and the value of the UTK experience

## **UTK Financial Performance**

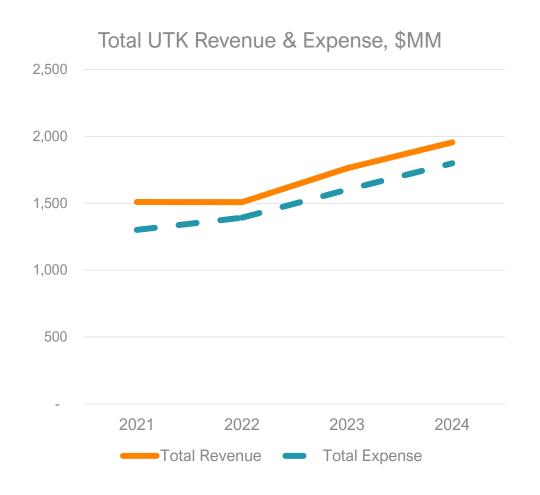
## The UTK Operating Dollar is focused on academics



- ~\$2.17B FY25 restricted
  & unrestricted operating
  budget
- Income driven by net tuition revenue, state appropriations, and, increasingly, grants
- Most of our financial resources spent directly on academic purposes and infrastructure to support students and faculty



# UTK's strong financial performance continues while making needed investments





## Factors Influencing UTK's Planning

(Bottom line: strong UTK performance in an increasingly uncertain environment)

### What we're watching -- Not-for-profit higher education



#### Enrollment remains pressured for many

Many schools still face undergraduate enrollment difficulties, amid value proposition debates and intensifying competition for students, which we expect will increase with the impending "demographic cliff."



#### Rising costs and operating pressure persist

Despite moderating inflation, operating costs, especially for faculty and staff, continue to rise, while enrollment and operating revenues are more difficult to predict.



#### Financial flexibility and liquidity are critical

Strong balance sheets, fundraising ability, and access to liquidity remain critical given industry operating pressures. For lower-rated schools, we're watching for any potential deterioration of unrestricted resources.



#### M&A, closures, and partnerships

An increasing number of colleges and universities are looking at M&A and partnerships to gain efficiencies and strategic positioning; for some schools, closure will be inevitable.



#### Increasing eventrelated risks

Cyber, physical, and other headline risks will continue to test college and universities' risk management strategies and liquidity at a time when operations for many remain unstable.



#### Athletics, revenues, and impacts of conference re-alignment

College athletics are undergoing a major transition and we're assessing the likely credit implications of changing revenues, costs, and facility needs.



## Potential changes to education policy

The incoming administration may change policies that affect federal grants and funding, endowment tax, or social issues in higher education, although there is uncertainty whether we'll see material changes affecting credit quality in 2025.

Credit: S&P Global

Analyst forecasts

regarding factors

that could affect

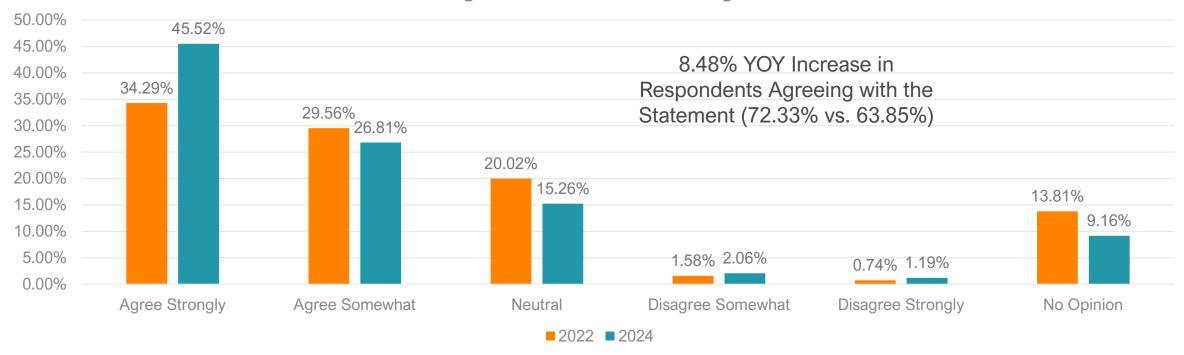
all universities,

including UTK

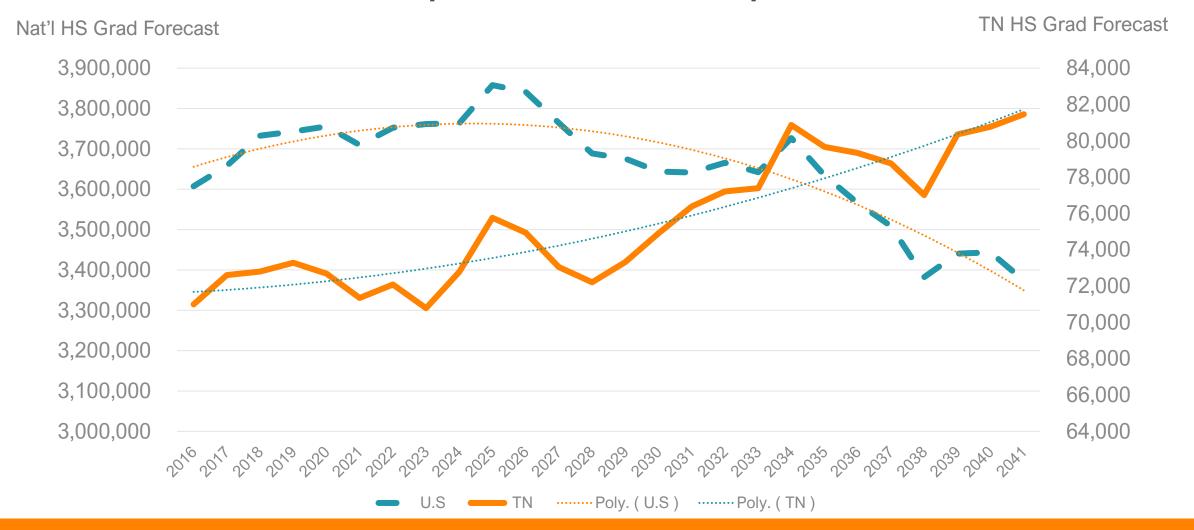
express caution

# While confidence in higher education decreases, UTK's reputation is stronger than ever

Responses to the Statement: "The University of Tennessee, Knoxville Offers Strong Undergraduate Academic Programs"

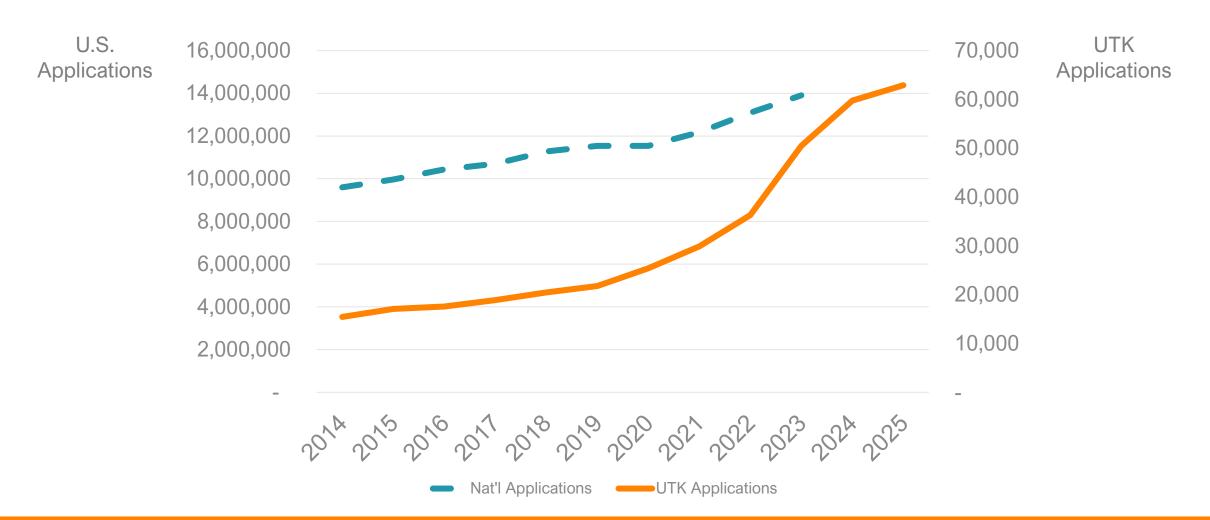


# While TN high school graduation is expected to exceed national rates, we expect more competition for them



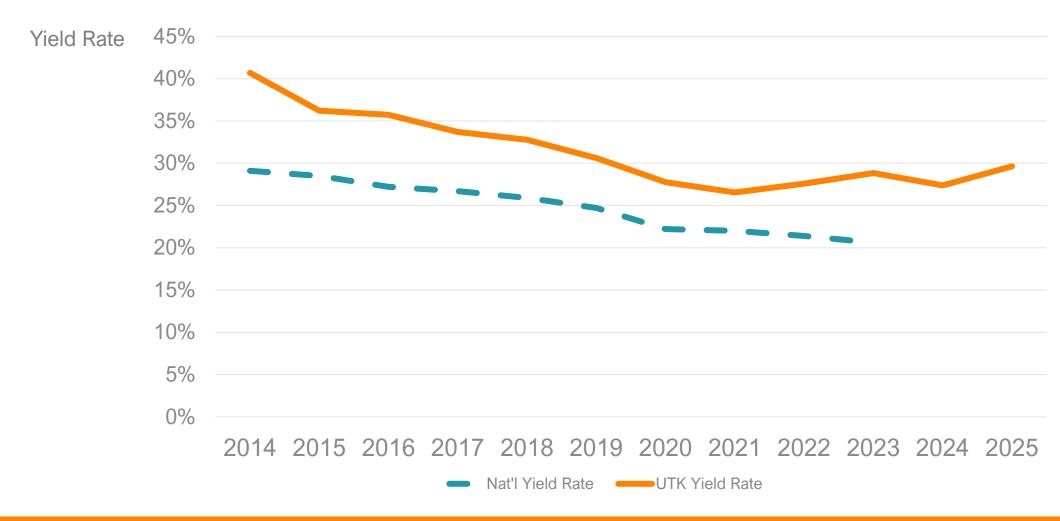


## Student interest in UTK has never been stronger





## Students increasingly choose to come to Rocky Top





## **Tuition & Fees**

## Tuition and rate setting principles

- Increases should be carefully considered and justified by actual cost increases and needed campus investment
- Instate tuition and fees should be managed to ensure affordability
- Out-of-state tuition and fees should be competitive with peers



## Summary of proposed tuition and rates

- 0% tuition increase for instate and out-of-state students
- Minimal fee increases (facilities, transportation, library, housing, and dining)
- Adding/increasing eight (8) professional & executive program fees



# UTK proposes no 2025-2026 undergraduate tuition increase, only fee increases to fund rising costs \_\_

**PRELIMINARY** 

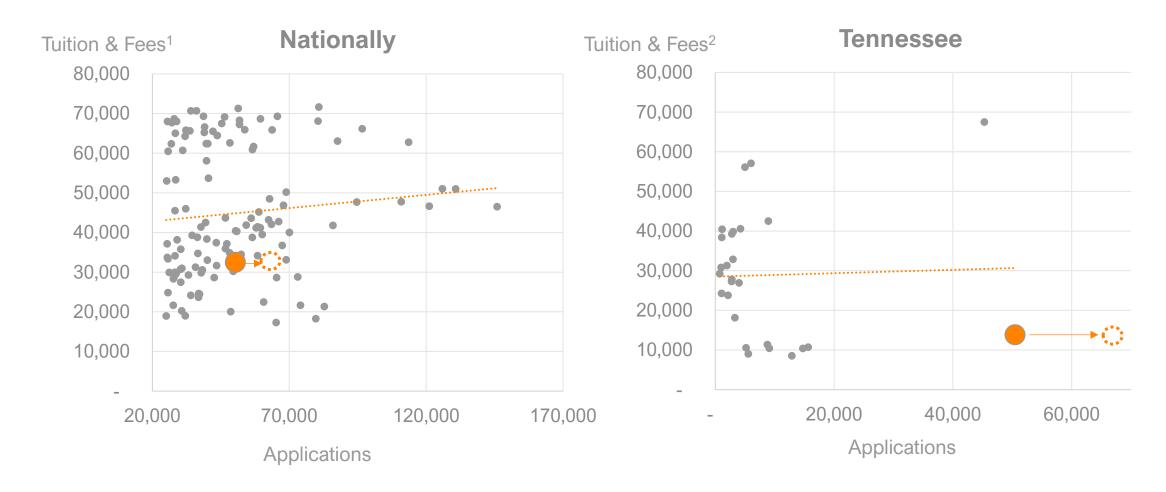
| Undergraduate Instate Total Cost |           |           |        |        |  |  |  |  |
|----------------------------------|-----------|-----------|--------|--------|--|--|--|--|
|                                  | 2024-2025 | 2025-2026 | YOY,\$ | YOY, % |  |  |  |  |
| Tuition                          | 11,560    | 11,560    | -      | 0.0%   |  |  |  |  |
| Fees <sup>1</sup>                | 2,252     | 2,316     | 64     | 2.8%   |  |  |  |  |
| Housing <sup>2</sup>             | 8,608     | 9,038     | 430    | 5.0%   |  |  |  |  |
| Food <sup>3</sup>                | 4,986     | 5,164     | 178    | 3.6%   |  |  |  |  |
| Total Cost                       | 29,658    | 30,394    | 736    | 2.5%   |  |  |  |  |

| Undergraduate Out-of-State Total Cost |           |           |        |        |  |  |  |  |
|---------------------------------------|-----------|-----------|--------|--------|--|--|--|--|
|                                       | 2024-2025 | 2025-2026 | YOY,\$ | YOY, % |  |  |  |  |
| Tuition                               | 30,704    | 30,704    | -      | 0.0%   |  |  |  |  |
| Fees <sup>1</sup>                     | 2,552     | 2,632     | 80     | 3.1%   |  |  |  |  |
| Housing <sup>2</sup>                  | 8,608     | 9,038     | 430    | 5.0%   |  |  |  |  |
| Food <sup>3</sup>                     | 4,986     | 5,164     | 178    | 3.6%   |  |  |  |  |
| Total Cost                            | 49,402    | 50,170    | 768    | 1.6%   |  |  |  |  |

#### Notes:

- 1) Includes Student Programs and Services Fee (SPSF), Facilities Fee, Library Fee, Technology Fee, & Transportation
- 2) Rates vary by housing option; average rate increase of 5%
- 3) 7 Day Unlimited plan w/ \$300 Dining Dollars

# As a result, we expect UTK to remain among the most indemand and affordable universities in the nation and state



# FY26 Budget

# Based on current assumptions, UTK expects a balanced \$2.37B budget for FY26 with volume-driven revenue growth

**PRELIMINARY** 

| Consolidated Pr | eliminary B | Sudget as of N | /lay 2, | 2025        |     |            |             |          |
|-----------------|-------------|----------------|---------|-------------|-----|------------|-------------|----------|
|                 | FY2         | 24 Actuals     | FY      | 25 Original | FY2 | 6 Proposed | Change      | % Change |
| E&G             | \$          | 1,338.6        | \$      | 1,403.5     | \$  | 1,519.9    | \$<br>116.4 | 8.3%     |
| Auxiliaries     |             | 348.0          |         | 360.5       |     | 362.1      | 1.6         | 0.4%     |
| Restricted      |             | 448.3          |         | 412.2       |     | 495.9      | 83.7        | 20.3%    |
| Total           | \$          | 2,134.9        | \$      | 2,176.2     | \$  | 2,377.9    | \$<br>201.7 | 9.3%     |

| Preliminary E&G Revenue Summary as of May 2, 2025 |    |            |    |             |     |            |             |          |
|---|----|------------|----|-------------|-----|------------|-------------|----------|
|   | FY | 24 Actuals | FY | 25 Original | FY2 | 6 Proposed | Change      | % Change |
| Tuition & Fees                                    | \$ | 740.1      | \$ | 794.2       | \$  | 872.8      | \$<br>78.6  | 9.9%     |
| Appropriations                                    |    | 469.6      |    | 507.0       |     | 515.2      | 8.2         | 1.6%     |
| Other Revenue                                     |    | 128.9      |    | 102.3       |     | 131.9      | 29.6        | 28.9%    |
| Total   | \$ | 1,338.6    | \$ | 1,403.5     | \$  | 1,519.9    | \$<br>116.4 | 8.3%     |





"Driven by our commitment to our students and our covenant with the state"